

## MEMORANDUM

**To:** State and Territory CEO Group  
**From:** Glenn Williams  
**Date:** 13 July 2022  
**SUBJECT:** Baseball Australia National Capitation Fees Season 22/23

### Baseball Australia National Capitation Fees 22/23

Dear State & Territory CEO's,

I am writing in relation to the Baseball Australia national capitation fees for season 2022/23. As has been previously discussed, there will be an increase in capitation across the membership categories. For reference the new BA capitation levies for season 22/23 will be:

Category	21/22 Total Amount (incl. GST)	22/23 Total Amount (incl. GST)
Seniors	\$55.00	\$60.00
Little League	\$45.00	\$50.00
Under 18	\$45.00	\$50.00
Under 8	\$25.00	\$30.00
Short Program Senior	\$20.00	\$25.00
Short Program Junior	\$10.00	\$15.00
Tournament	\$10.00	\$15.00
Challenger Division	\$5.00	\$10.00
2-4 Year Old	\$5.00	\$10.00

#### Administration Fees

Please note that these prices are exclusive of any administration fee your chosen database may charge. This is the amount payable to BA and will be collected in accordance with the State Funding Agreements.

Although the national capitation fee has remained unchanged since 2019, insurance commitments have increased by over 40% over the same period. Recently, Baseball Australia undertook a review of insurance brokers and despite a shift to Gallagher Insurance Brokers, and significant policy review, premiums increased by 7% (industry average was 15%).

This increase is largely driven by an increase in Public Liability premiums with current outstanding claims driving growth of premiums of more than three times over last three years (\$66k in FY20 to \$220k in FY23). During this same period, capitation category prices have remained fixed.

Of note insurance costs still represents circa **33%** of total capitation. Gallagher insurance have undertaken to work with BA and SSO partners on strategies to curb the trend of rising insurance over the coming 12 months, to allow for the most investment of capitation funds back into participation outcomes.

As we emerge from a challenging COVID-19 period, business sustainability remains a high priority for BA and thus we are not in a position to absorb the continued rise in insurance premiums and the requirement to increase capitation for this coming season.

The recent completion of the co-design national participation plan presents a prime opportunity for collaborative work to drive growth of baseball in Australia. The plan will be publicly announced in due course and coinciding with the start of dedicated personnel to drive outcomes linked to the plan. The resourcing of key elements of the plan, including further collaborative projects are high on the agenda in the coming months.

Additionally, a dedicated resource in member protection and integrity, will allow baseball to focus on providing safe environment for those who participate in our great game.

Wishing everyone a safe and successful 22/23 season across the baseball community. I sincerely look forward to the continued work we will do together to drive the growth of our great game.

Kind regards,



**Glenn Williams**  
Chief Executive Officer  
Baseball Australia